





U.S. SECU

03053443

MOISSIME

ANNUAL AUDITED REPORT
FORM X-17A-5
PART III

FACING PAGE

Information Required of Brokers and Desiers
Pursuant to Section 17 of the Securities
Exchange Act of 1934 and Rule 17a-5 Theraunder

SEC FILE NO. 8 - 46065

REPORT FOR THE PERIOD BEGINNING	04/01/02 MM/DD/YY	AND ENDING C	03/31/03 MM/DO/YY
Α.	REGISTRANT ID	ENTIFICATOR E.C.	
NAME OF BROKER-DEALER: ACCESS FINANCIAL GROUP,		MAY 2 8 2003	Official Use Only
oncor,	1110.	61.6	FIRM ID. NO.
ADDRESS OF PRINCIPAL PLACE OF BUSI (Do not use P.O. Box No.) 118 N. C	NESS: LINTON ST. SU	ITE 150	
	(No. and Stre	at)	
CHICAGO	IL	6	0661
(CItY)	(State)	**************************************	(ZIP Code)
NAME AND TELEPHONE NUMBER OF PE	RSON TO CONTA	CT IN REGARD TO THIS	REPORT
NANCY J. GORCHOFF		312-655-82	11
		(Area Code T	elephone No.)
	ACCOUNTANT I	ENTIFICATION	
INDEPENDENT PUBLIC ACCOUNTANT w (Name if individual, state last, first, midd	•	ntained in this Report#	
	R, DVORAK & D	USEK ITD	
·	or o	OBER, GIB.	· · · · · · · · · · · · · · · · · · ·
20 N. WACKER DR. #225		HICAGO. IL	60661
(ADDRESS) Number and Street	CITY	State	Zip Coda
CHECK ONE: Certified Public Accountant Accountant not re		ates or any of its possessio	PROCESSED
	FOR OFFICIAL	USE ONLY	THOMSON FINANCIAL

Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption.

See section 240.17a-5(e)(2).

SEC 1410 (1-78)

OATH OR AFFIRMATION

I, NANCY J. GORCHOFF , swear (or affirm) that, to the best of my
nowledge and belief the accompanying financial statement and supporting schedules pertaining the firm of ACCESS FINANCIAL GROUP, INC., as of MARCH 31, 2003 XXYX
the firm of Access Financians of the firm of Access Financians of the firm of Access Financians of the firm of the firm of the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified olely as that of a customer, except as follows:
Jarly Gold D
CHIEF FINANCIAL OFFICER
0 0 m + 1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
OFFICIAL SEAL BARBARA A MARTIN NOTARY PUBLIC, ST N/E OF ILLINOIS MY COMMISSION EXPIRES 105/28/06 This report ** contains (check all applicable boards)
(a) Facing page
(b) Statement of Financial Condition
(d) Statement of Changes in Financial Condition
(e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capital.
(f) Statement of Changes in Liabilities Subordinated to Claims of Creditors. (g) Computation of Net Capital
(h) Computation for Determination of Reserve Requirements Pursuant
to Rule 15c3-3. (i) Information Relating to the Possession or Control Requirements
Under Rule 15c3-3. (i) A Reconciliation, including appropriate explanation, of the
Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements
Under Exhibit A of Rule 15c3-3.
(k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
🕅 (I) An Oath or Affirmation
(m) A copy of the SIPC Supplemental Report (m) A report describing any material inadequacies found to exist or
found to have existed since the date of the previous audit.

For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

ACCESS FINANCIAL GROUP, INC.

FINANCIAL STATEMENTS AND INDEPENDENT AUDITORS' REPORT

MARCH 31, 2003

WEISS, SUGAR, DVORAK & DUSEK, LTD.

Certified Public Accountants & Consultants 20 North Wacker Drive, Suite 2250 Chicago, Illinois 60606

Telephone: (312) 332-6622 Facsimile: (312) 332-3707

Stanley H. Weiss, CPA David S. Sugar, CPA Kenneth G. Dvorak, CPA Frank A. Dusek, CPA Robert Rehayem, CPA

INDEPENDENT AUDITORS' REPORT

To the Board of Directors ACCESS FINANCIAL GROUP, INC.

We have audited the accompanying statement of financial condition of ACCESS FINANCIAL GROUP, INC. as of March 31, 2003, and the related statements of income, liabilities subordinated to claims of general creditors, changes in stockholder's equity and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Access Financial Group, Inc. as of March 31, 2003, and the results of its operations and its cash flows for the year then ended in conformity with generally accepted accounting principles.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary information is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Weiss, Sugar, Dvorak & Dusek, Ltd.
Weiss, Sugar, Dvorak & Dusek, Ltd.

Chicago, Illinois May 19, 2003

ACCESS FINANCIAL GROUP, INC. Statement of Financial Condition March 31, 2003

	0	 T (C)

\$ 838.299

94311	Ψ	000,200		
Receivable from broker-dealer		197,096		
Management and administrative fees receivable		302,808		
Securities owned		340,579		
Secured demand notes		155,000		
Furniture and equipment, net of accumulated				
depreciation of \$862,338		220,701		
Other assets		338,627		
Deferred tax benefits		5,000		
TOTAL ASSETS			\$ 2	2,398,110
				
LIABILITIES AND STOCKHOLDE	R'S EQ	UITY		
Liabilities	•			
Bank loan payable	\$	105,000		
Accounts payable and accrued expenses	¥	861,738		
Accrued income taxes		5,000		
		0,000	æ	074 700
Total Liabilities			\$	971,738
Liabilities Cubardinated to Claims of				
Liabilities Subordinated to Claims of				

General Creditors

Stockholder's Equity

Cash

\$ 2,398,110

336,666

1,089,706

ACCESS FINANCIAL GROUP, INC. Statement of Income For the Year Ended March 31, 2003

REVENUES Commissions and fees Management and administrative fees Principal transactions Interest Other income Total Revenues	\$ 3,816,181 1,361,794 50,334 10,612 9,600	\$ 5,248,521
EXPENSES Commissions, clearing and exchange fees Compensation and related expenses Communications and data processing Occupancy Other operating expenses Total Expenses	2,672,482 1,438,531 354,498 383,117 377,833	5,226,461
INCOME BEFORE INCOME TAXES		22,060
PROVISION FOR INCOME TAXES		5,000
NET INCOME		\$ 17,060

ACCESS FINANCIAL GROUP, INC. Statement of Liabilities Subordinated to Claims of General Creditors and Statement of Changes in Stockholder's Equity For the Year Ended March 31, 2003

Statement of Liabilities Subordinated to Claims of General Contractors

Balance - April 1, 2002	\$ 336,666
Additions Maturities	 336,666 (336,666)
Balance - March 31, 2003	\$ 336,666

Statement of Changes in Stockholder's Equity

	COMMC STOCK		PAID-IN <u>CAPITAL</u>	RETAINED EARNINGS		TOTAL	
Balance - April 1, 2002 Additions Dividends paid Net income	\$	1	\$ 1,056,869 20,001	\$	10,775 (20,000) 22,060	\$ 1,067,645 20,001 (20,000) 22,060	
Balance - March 31, 2003	\$	1	\$ 1,076,870	\$	12,835	\$ 1,089,706	

^{*}Common stock, \$.01 par value; 1,000 shares authorized, 20 shares issued and outstanding

ACCESS FINANCIAL GROUP, INC. Statement of Cash Flows For the Year Ended March 31, 2003

OPERATING ACTIVITIES			
Net income	\$ 22,060		
Depreciation and amortization	121,153		
Changes in:			
Receivable from and payable to broker-dealers	43,145		
Management and administrative fees receivable	(41,704)		
Securities owned and securities sold, not yet			
purchased	(33,984)		
Other assets	47,466		
Accounts payable and accrued expenses	 503,876		
NET CASH PROVIDED BY OPERATING ACTIVITIES		\$	662,012
INVESTING ACTIVITIES			
INVESTING ACTIVITIES			
Purchase of furniture and equipment			(11,980)
FINANCING ACTIVITIES			
Change in paid-in capital	20,000		
Dividends paid	(20,000)		
NET CASH PROVIDED BY FINANCING ACTIVITIES	 (20,000)		0
THE STATE OF THE S		_	
INCREASE IN CASH			650,032
			000,002
CASH - BEGINNING OF YEAR			188,267
		-	
CASH - END OF YEAR	•	\$	838,299
Supplemental Disclosure of Cash Flow Information			
Interest paid		\$	39,093
Income taxes paid		\$	53,086

Supplemental Schedule of Noncash Financing Activities

During the year, subordinated loans of \$181,666 were renewed. During the year, secured demand notes of \$155,000 were renewed.

ACCESS FINANCIAL GROUP, INC. Notes to Financial Statements March 31, 2003

NOTE 1 - NATURE OF OPERATIONS AND SIGNIFICANT ACCOUNTING POLICIES

Nature of Operations

Access Financial Group, Inc. (the "Company") is a registered securities broker-dealer and registered investment advisor which clears its trades through a clearing broker on a fully disclosed basis. The Company provides investment services and advice, primarily to funeral director associations, through the United States.

The Company is a wholly owned subsidiary of Access Capital Group, Inc.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

Securities Transactions

Securities transactions on behalf of customers and the related income and expenses are recorded on trade date. Proprietary securities transactions are recorded on trade date, as if they have settled. Profit and loss arising from all securities transactions entered into for the account and risk of the Company are recorded on a trade date basis.

Securities owned and securities sold, not yet purchased, are valued at market value, and securities not readily marketable are valued at fair value as determined by management.

Management and Administrative Fees Receivable

Management and administrative fees are recognized as income ratably during the year. Management fees are billed substantially at the beginning of each calendar quarter. Administrative fees are billed substantially at the beginning of each fiscal year.

Furniture and Equipment

Furniture and equipment are carried at cost and depreciated by an accelerated depreciation method over the estimated useful lives of the assets.

Deferred Income Taxes

Deferred income taxes are recorded to reflect the future tax consequences of differences between carrying value of assets and liabilities for income tax versus financial reporting purposes.

NOTE 2 – FAIR VALUE OF FINANCIAL INSTRUMENTS

Substantially all of the Company's assets and liabilities, except for furniture and equipment and other assets, are considered financial instruments as defined by Statement of Financial Accounting Standards No. 107 and are either already reflected at fair value or are short-term or replaceable on demand. Therefore, their carrying amounts approximate fair values.

NOTE 3 - SECURITIES OWNED AND SECURITIES SOLD, NOT YET PURCHASED

Securities owned and securities sold, not yet purchased at March 31, 2003, are as follows:

•	SECURITIES		
	2	<u>OWNED</u>	
U.S. Treasury, federal agencies and			
other government obligations	\$	253,047	
Equity securities		55,807	
Warrants		31,725	
Total	\$	340,579	

The warrants represent securities that are not readily marketable due to restrictions or conditions applicable to the securities or to the Company.

NOTE 4 - BANK LOAN PAYABLE

The bank loan payable matures September 1, 2003, and bears interest at the prime rate. The note is collateralized by the assets of the Company.

NOTE 5 – LIABILITIES SUBORDINATED TO THE CLAIMS OF GENERAL CREDITORS

The borrowings under subordination agreements payable to officers at March 31, 2003, are listed below:

Subordinated notes, 7.75%, due August 31, 2003	\$ 50,000
Subordinated notes, 7.75%, due March 31, 2004	131,666
Secured demand note collateral agreements,	
7.75% due May 31, 2003	155,000
Total	\$ 336,666

The subordinated borrowings are available in computing net capital under the Securities and Exchange Commission's uniform net capital rule. To the extent that such borrowings are required for the Company's continued compliance with minimum net capital requirements, they may not be repaid.

NOTE 6 - EMPLOYEE BENEFIT PLAN

The Company's qualified employees participate in a salary reduction 401(k) plan. The Company may elect to match employees' contributions and make further discretionary contributions to the plan, subject to certain limitations as set forth in the plan agreement. The Company expects to contribute \$16,333.34 for the year ended March 31, 2003.

NOTE 7 - COMMITMENTS

The Company leases office space under a noncancelable operating lease agreement expiring on December 31, 2005. The lease is with a partnership in which the officers have an interest. Approximate future minimum rentals, exclusive of additional payments for operating expenses and taxes, are as follows:

Future minimum rentals are:

YEARS ENDING MARCH 31,

2004

\$ 227,679

2005

239,063

Total Future Minimum Rentals

\$ 466,742

Rent expense for the year ended March 31, 2003, was \$216,838 all of which was paid to the affiliated partnership.

NOTE 8 - OFF-BALANCE SHEET CREDIT AND MARKET RISK

Securities transactions of customers are introduced to and cleared through a clearing broker. Under the terms of its clearing agreement, the Company is required to guarantee the performance of its customers in meeting contracted obligations. In conjunction with the clearing broker, the Company seeks to control the risks associated with its customer activities by requiring customers to maintain collateral in compliance with various regulatory and internal guidelines. Compliance with the various guidelines are monitored daily and, pursuant to such guidelines, the customers may be required to deposit additional collateral, or reduce positions where necessary.

Receivables from broker-dealers represent a concentration of credit risk and primarily relate to fees and commission receivable on security transactions. The Company does not anticipate nonperformance by customers or broker-dealers. In addition, it is the Company's policy to monitor the creditworthiness of the broker-dealers with which it conducts business.

NOTE 9 - NET CAPITAL REQUIREMENTS

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (SEC Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. At March 31, 2003, the Company has net capital of \$469,963, which is \$219,963 in excess of its required net capital of \$250,000. The Company's net capital ratio was 2.07 to 1.

ACCESS FINANCIAL GROUP, INC. Computation of Net Capital March 31, 2003

NET CAPITAL				
Total stockholder's equity	\$ 1	1,089,707		
Subordinated borrowings allowable in computation				
of net capital		336,666	\$ 1	,426,373
Deductions and/or charges:				
Non-allowable assets:				
Cash		3,150		
Management and administrative fees receivable		330,075		
Securities owned		47,025		
Furniture and equipment, net		220,701		
Other assets		338,627		044.570
Deferred tax benefits		5,000		944,578
NET CAPITAL BEFORE HAIRCUTS ON SECURITIES POSITIONS				481,795
HAIRCUTS ON SECURITIES				
Trading and investment securities:				
Other securities				11,832
NET CAPITAL			\$	469,963
			<u> </u>	······································
AGGREGATE INDEBTEDNESS				
Bank loan payable	\$	105,000		
Accounts payable and accrued expenses		330,892		
Payable to broker-dealer		530,723		
Accrued income tax		5,000		
TOTAL AGGREGATE INDEBTEDNESS			<u>\$</u>	971,615
COMPUTATION OF BASIC NET CAPITAL REQUIREMENT				
Net capital requirement			\$	250,000
Excess net capital			\$	219,963
Excess net capital at 1,000%			\$	372,801
Ratio of aggregate indebtedness to net capital				207%
			•	
RECONCILIATION WITH COMPANY'S COMPUTATION				
(Included in Part IIA of Form X-17A-5 as of March 31, 2003				
Net capital as reported in Company's Part II (unaudited) FOCUS Repo	ort		\$	469,963
Audit adjustments				0
NET CAPITAL PER ABOVE			\$	469,963

WEISS, SUGAR, DVORAK & DUSEK, LTD.

Certified Public Accountants & Consultants 20 North Wacker Drive, Suite 2250 Chicago, Illinois 60606

Telephone: (312) 332-6622 Facsimile: (312) 332-3707

Stanley H. Weiss, CPA
David S. Sugar, CPA
Kenneth G. Dvorak, CPA
Frank A. Dusek, CPA
Robert Rehayem, CPA

INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL

To the Board of Directors ACCESS FINANCIAL GROUP, INC.

In planning and performing our audit of the financial statements of ACCESS FINANCIAL GROUP, INC. (the "Company") for the year ended March 31, 2003 (on which we issued our report dated May 19, 2003), we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing an opinion on the financial statements and not to provide assurance on the Company's internal control.

Also, as required by Rule 17a-5(g)(1) under the Securities Exchange Act of 1934, we have made a study of the practices and procedures followed by the Company, including tests of such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g), in the following:

- 1. Making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11).
- 2. Making the quarterly securities examinations, counts, verifications, and comparisons, and the recordation of differences required by Rule 17a-13.
- 3. Complying with the exemptive provisions under Rule 15c3-3.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph, and to assess whether those practices and procedures can be expected to achieve the Securities and Exchange Commission's (the "SEC's") above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized acquisition, use or disposition, and that transactions are executed in accordance with Management's authorization and recorded properly to permit preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projections of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of the Company's internal control would not necessarily disclose all matters that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of one or more of the internal control components does not reduce to a relatively low level the risk that error or fraud in the amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the Company's internal control and its operation, including controls for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the Commission to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at March 31, 2003, to meet the Commission's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the Securities and Exchange Commission, the National Association of Securities Dealers, Regulation, Inc., and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in the regulation of registered brokers and dealers, and should not be use for any other purpose.

Weiss, Sugar, Dvorake + Dusek, 1+0.
Weiss, Sugar, Dvorak & Dusek, Ltd.

Chicago, Illinois May 19, 2003